



# Leadership Collective Australia

## Michael Ribot GAICD

Michael is an experienced executive and director in the Medtech and Biotech business sectors. He worked as a senior executive for two multinational businesses before co-founding an Australian orthopaedic manufacturing business in 1999. The business, Global Orthopaedic Technology (GOT), grew to be the largest, and most profitable, orthopaedic manufacturing company in Australia. His experience, gained over 35 years, includes Business and Personal Development, Time Management, Sales, Revenue Growth, Strategic Planning, Due Diligence, Product Development, Technical and Compliance, and Government Liaison.

Since exiting GOT in 2014 Michael has focused on assisting other SMEs to reach their full potential. He advises and coaches owners, and executives, in several business sectors. He also works with Australian military veterans looking to exit the ADF and establish careers in the corporate world.

Michael headed the due-diligence team which facilitated the sale of GOT to a multinational private equity fund. By ensuring that the business was running efficiently and profitably, especially in the pre-sale period, a good result was achieved for the owners and minor shareholders. He now shares this hard-won knowledge with his clients, particularly when they are working toward their own exit, or merger.

Michael has chaired the board of his own business, as well as a multimillion-dollar disability business. He has collaborated in formulating legislation at senior government level and has served as the vice president of the Australian Health Manufacturers and Development Association (AHMADA). In these roles he has been shown to be a good problem solver and trouble-shooter, taking an unemotional approach to analysing data and facts. This assists him to facilitate objective decisions, and then communicate them in a cool and direct manner.

### Some Career Highlights

State manager, WA, Baxter Healthcare, 1984

State manager, NSW, Johnson & Johnson Orthopaedics, 1997

Establishment of Global Orthopaedic Technology, 1999

Successful exit from GOT, 2014

Vice president AHMADA, 2013

Various submissions and presentations, to Federal ministers, resulting in legislative change.

